

APEC

富鼎先進電子2018年法人說明會 2018 Investor Conference

Dec. 12, 2018



Advanced Power Electronics Corp.

Your best power solution partner

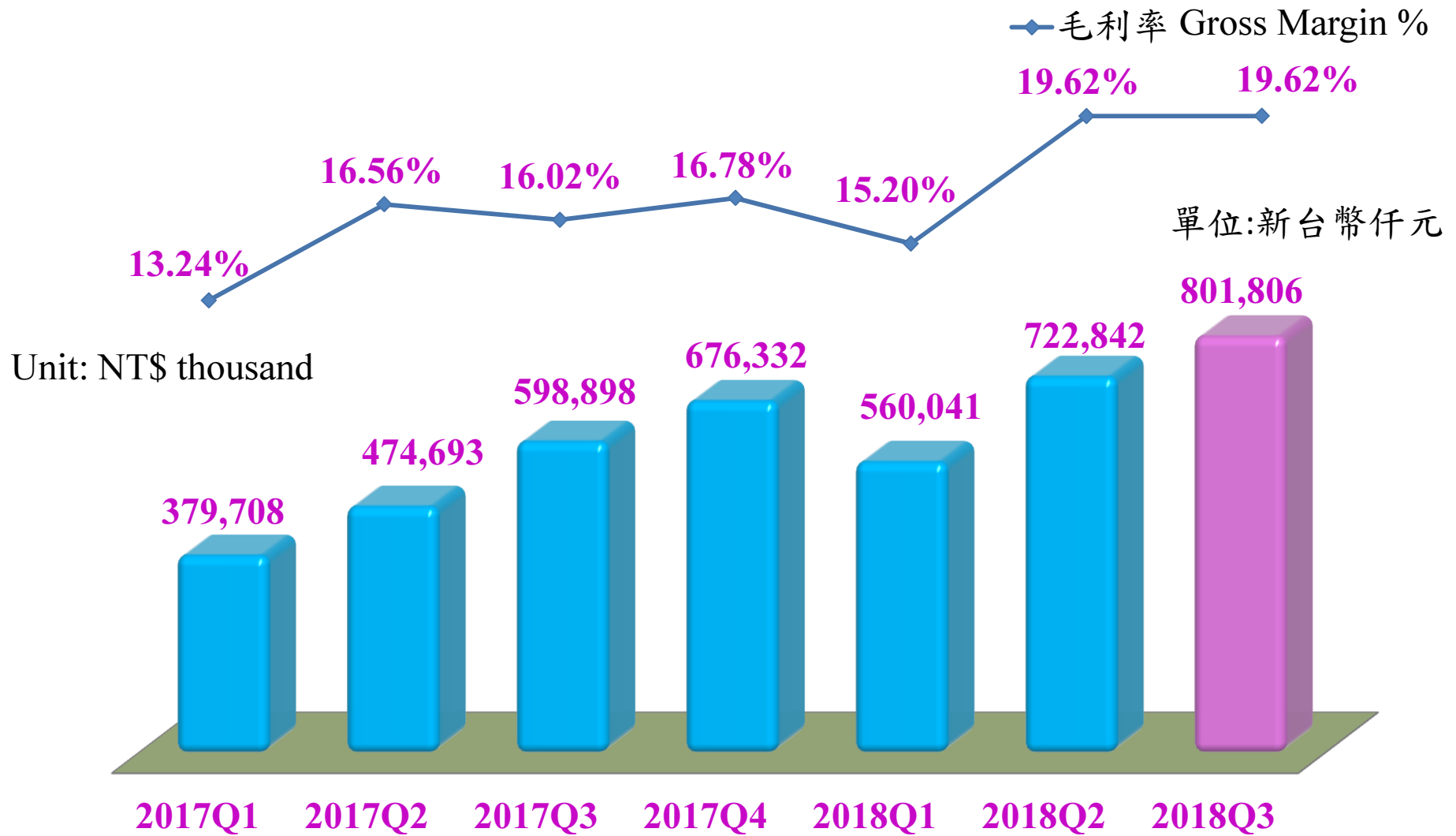


公司簡介 About APEC

- 設立於 1998 年
Established in 1998
- 在臺首位結合DMOS與IGBT製程，並獲得ISO9001認證之公司
First successfully integrated in DMOS and IGBT process in Taiwan with ISO9001 certificate
- 提供MOSFET、IGBT和電源IC電源管理之解決方案
Provide solutions for power requirements in MOSFET, IGBT, and Power IC
- 在臺灣證券交易所掛牌，證券代碼8261
Listed on Taiwan Stock Exchange (TWSE) under ticker number 8261
- 實收資本額為新台幣8.13億
Capital: TWD 813M



合併營收 Sales Revenues



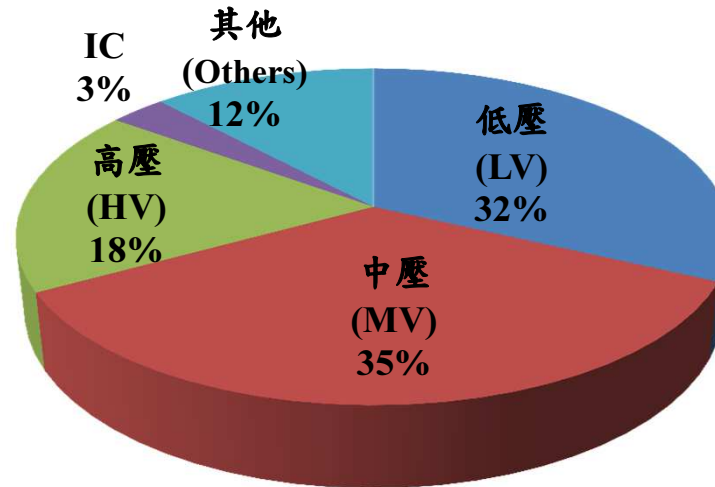
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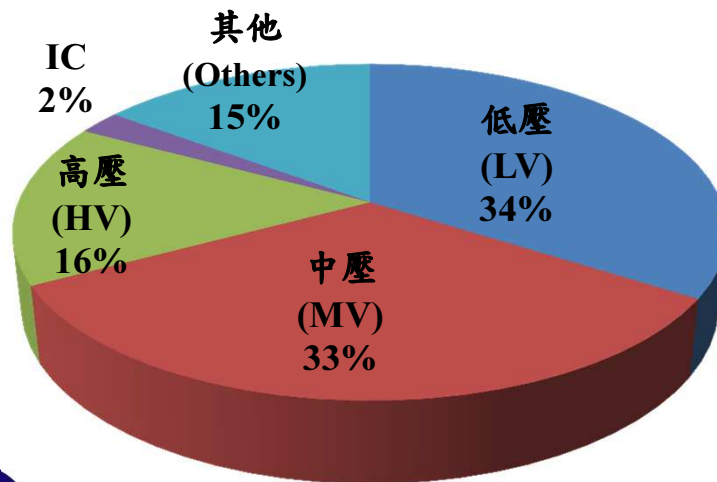
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產品分類 Sales Revenues by Voltage

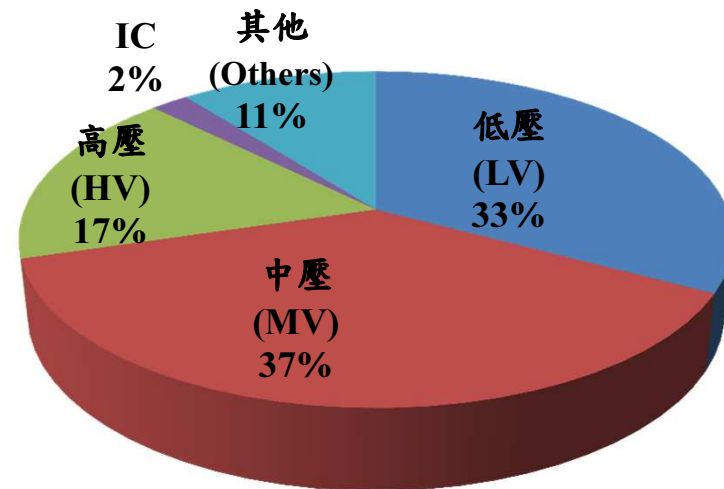
2018Q1



2018Q2



2018Q3



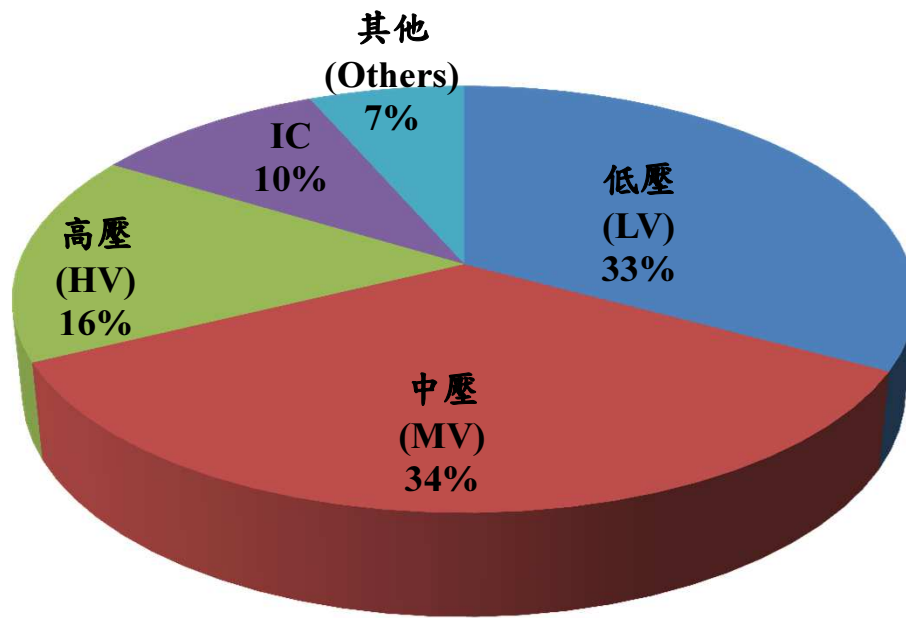
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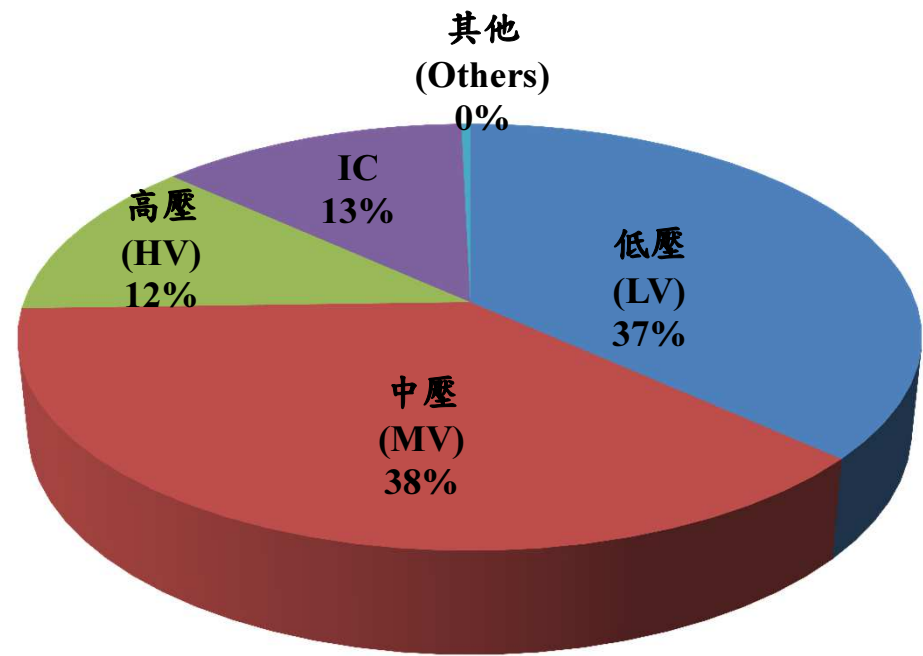
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產品分類 Sales Revenues by Voltage

2017

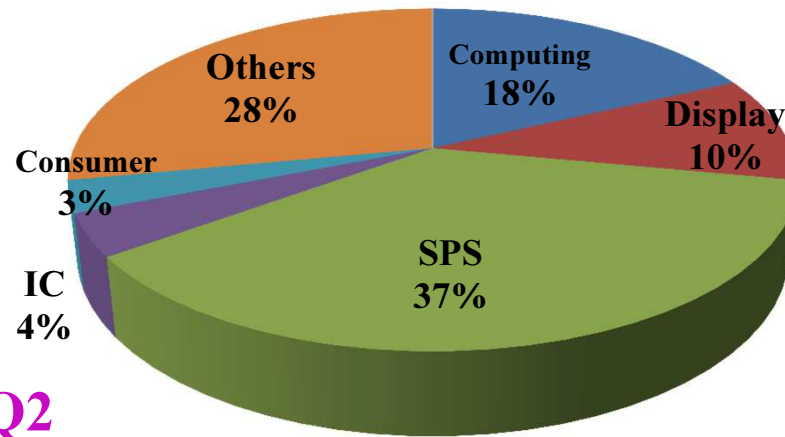


2016

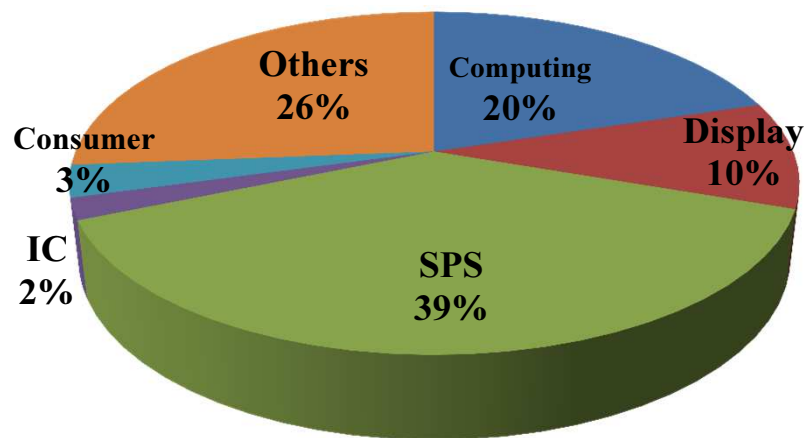


產品應用分類 Sales Revenues by Application

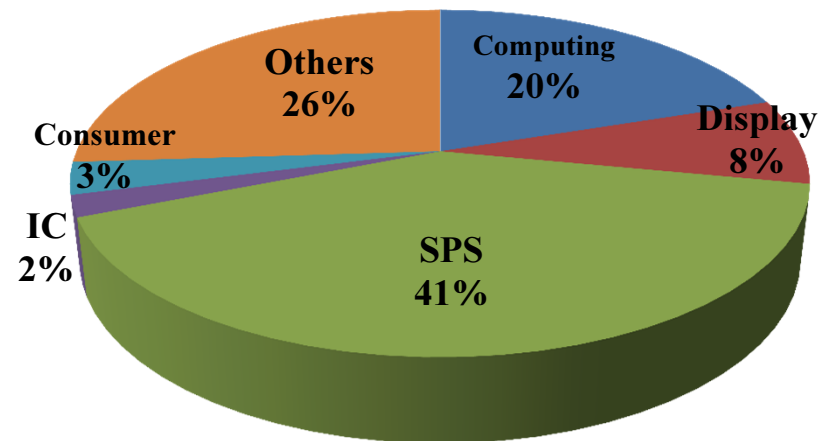
2018Q1



2018Q2

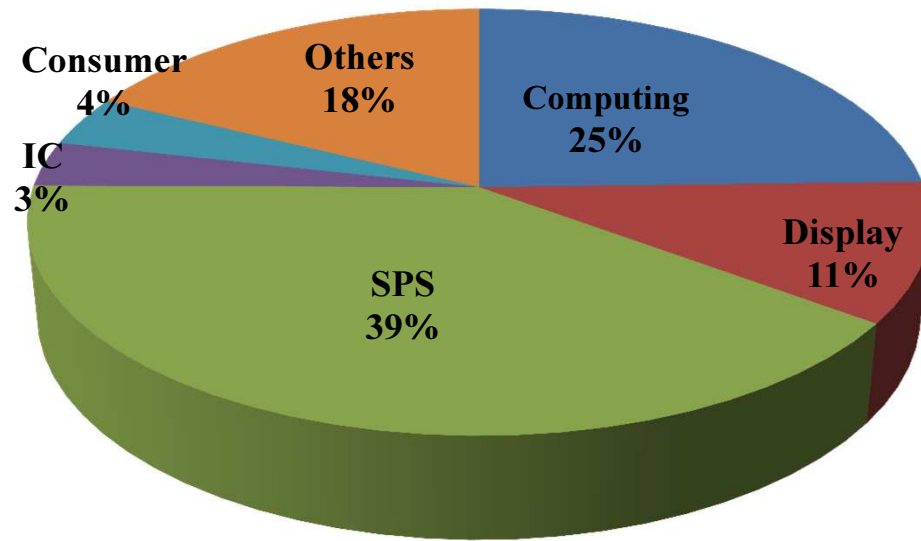


2018Q3

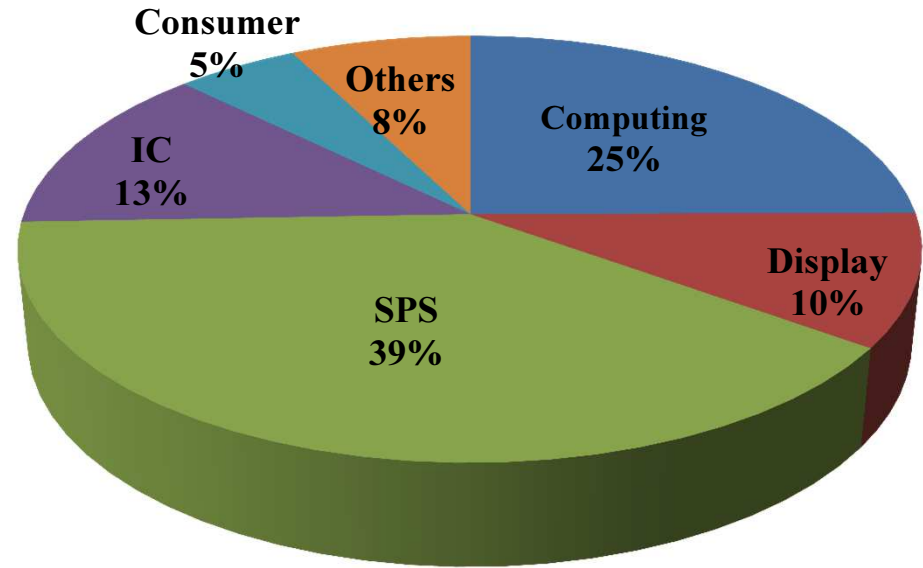


產品應用分類 Sales Revenues by Application

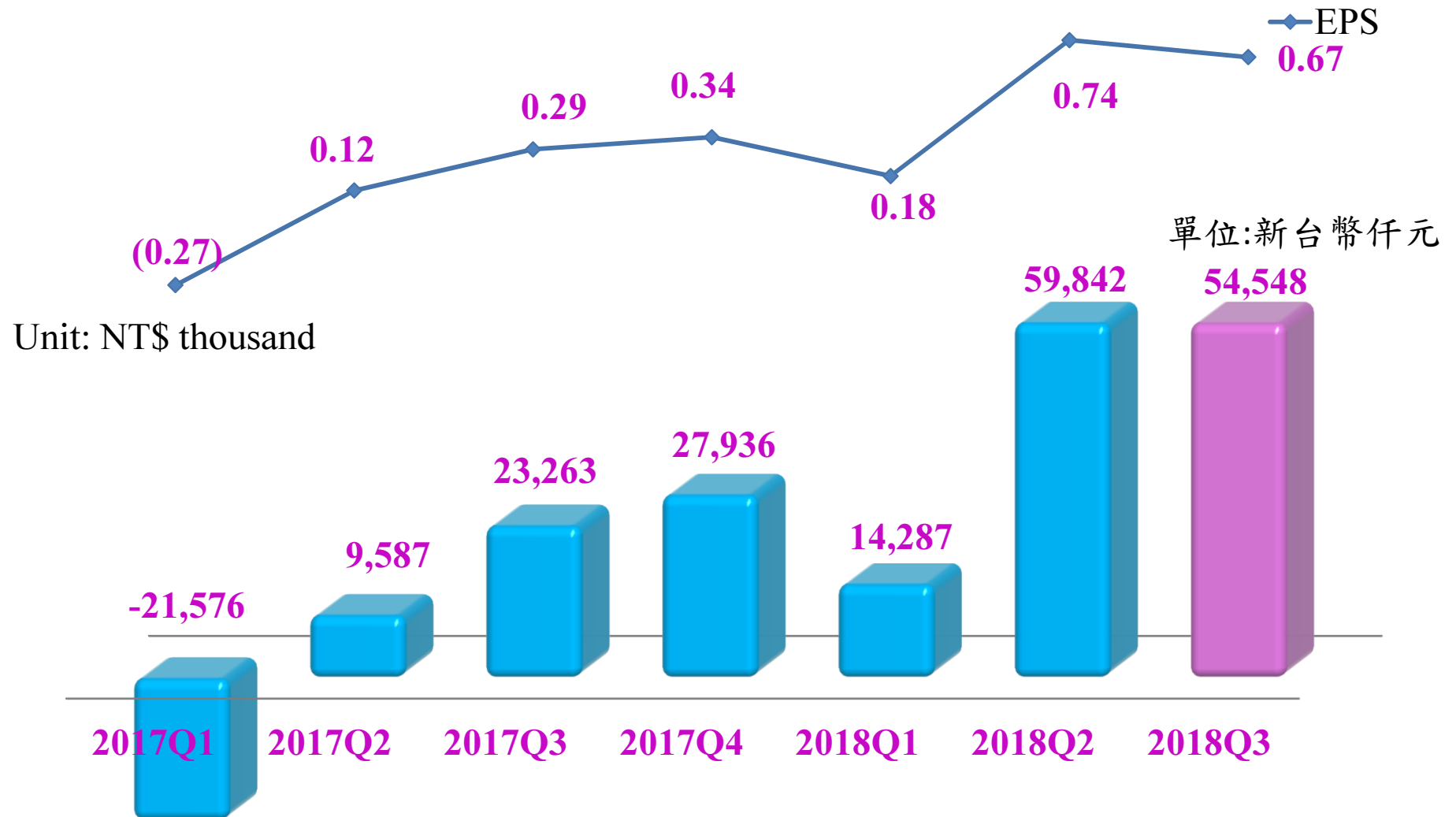
2017



2016



合併稅後淨利及每股盈餘 Net Profit and EPS



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資產負債表及重要財務指標

Balance Sheets & Key Indices

單位:新台幣千元
Unit: NT\$ thousand

資產負債表項目 Selected Items from Balance Sheets	3Q18		2Q18		1Q18	
	金額 Amount	%	金額 Amount	%	金額 Amount	%
現金及有價金融商品投資 Cash & Marketable Securities	404,757	17%	413,433	19%	479,897	24%
應收款項 Accounts Receivable	723,271	30%	613,244	28%	480,583	24%
存貨 Inventories	653,871	27%	577,704	26%	527,621	26%
長期投資 Long-term Investments	34,889	2%	39,479	2%	37,181	2%
不動產、廠房及設備 Net PP&E	249,464	10%	252,132	11%	254,651	13%
資產總計 Total Assets	2,417,476	100%	2,232,833	100%	2,016,104	100%
流動負債 Current Liabilities	993,486	41%	854,274	38%	667,226	33%
負債總計 Total Liabilities	993,688	41%	856,450	38%	667,375	33%
股東權益總計 Total Shareholders' Equity	1,423,788	59%	1,376,383	62%	1,348,729	67%
重要財務指標 Key Indices						
平均收現日數 A/R Turnover Days	90		90		92	
平均銷貨日數 Inventory Turnover Days	90		90		96	
流動比率(倍) Current Ratio (x)	1.88		1.98		2.37	



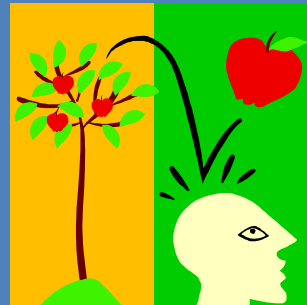
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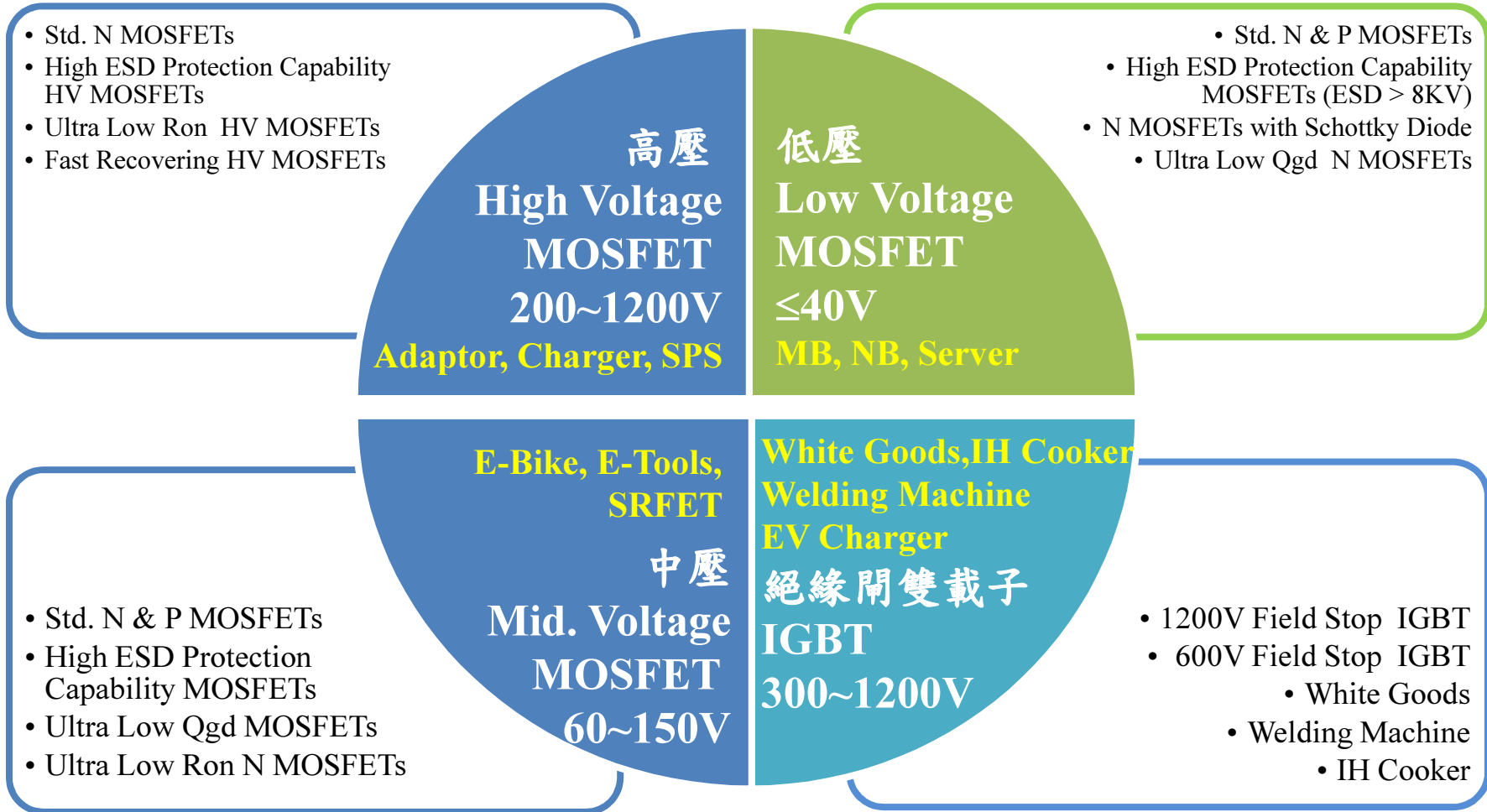
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研發概況

Technology Overview

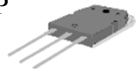


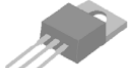








產品線 Product Overview



產品封裝型態 Power Discrete Package List

THP

- TO-3P 
- TO-247 
- TO-262 
- TO-220 
- TO-220CFM 
- TO-126F 
- TO-251 
- TO-92 
- PDIP-8 
- TO-220WF 

SMD

- TO-263 
- SO-8 
- TO-252-4L 
- TO-252 
- TSSOP-8 
- 2928-8L 
- 2021-8L 
- TO-263-7L 

SMD

- SOIC-28 
- SOIC-24 
- SOIC-14 
- Expose SO-8 



SMD



- TSOP-6 
- SOT-363(353) 
- SOT-323 
- SOT23S 
- SOT-23 
- SOT26 
- SOT25 
- SOT-89 
- HV /SOT-223-2L 

Leadless

- DFN2x2 
- QFN 
- PMPAK8x8 
- PMPAK5x6 
- PMPAK5x6(syn) 
- PQFN3x3 
- PMPAK3x3 
- DFN3x2-14L 

WLCSP

- CSP-4 & 6 
- 

- PMPAK5x6 (Dual Side Cooling) 
- PMPAK5x6(dual) 
- PMPAK3x3(syn) 
- PMPAK3x3(dual) 

Note. Symbolic images only and not to scale

公司核心價值 APEC Core Values

Customer Trust

Customers come first.
Their success is our success

Superior Quality

Continuously improvement &
execution

Superior Service

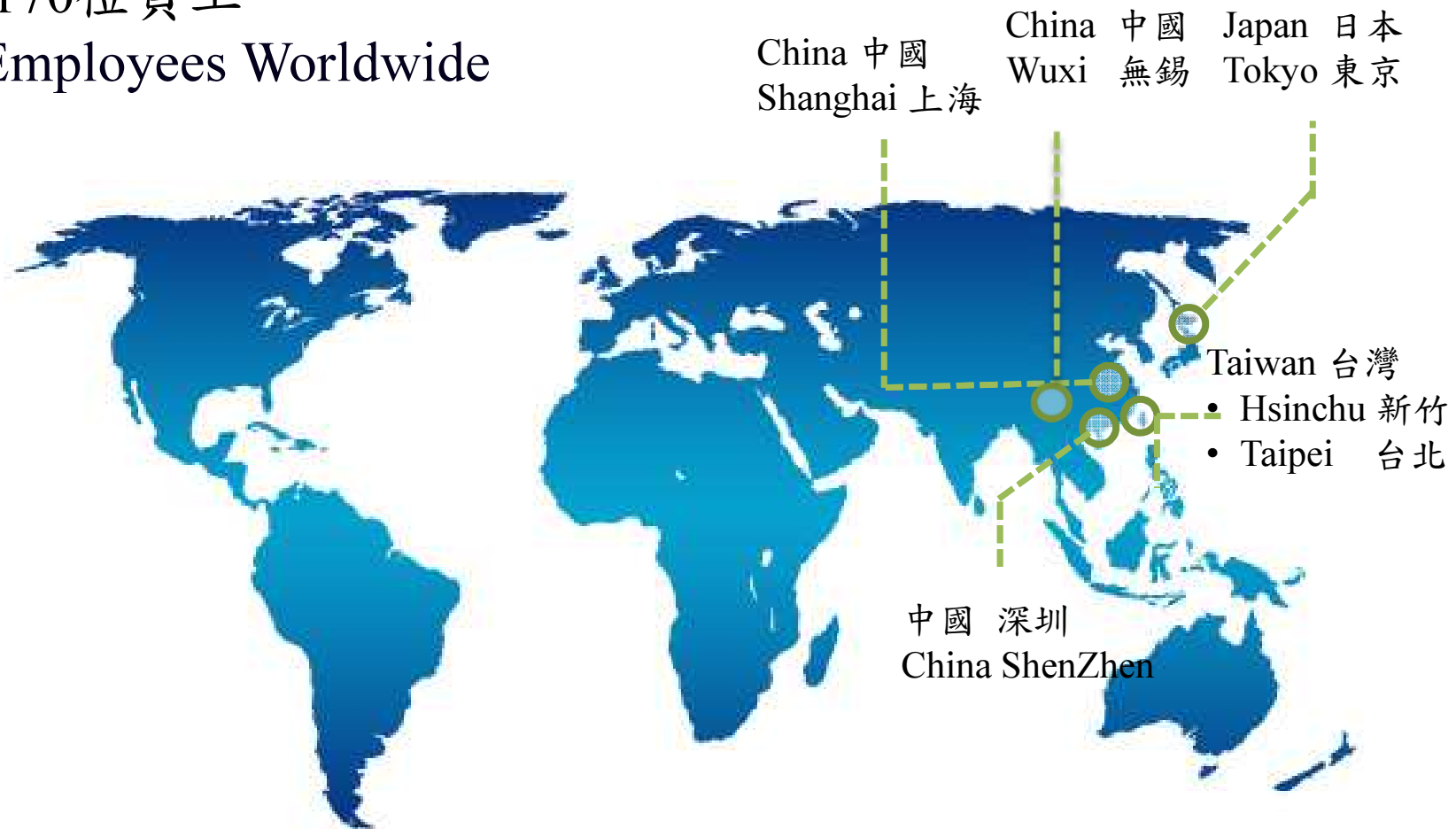
Instant reaction, Flexibility

Proceed Technology excellent

It means more than new ideas from
customer, it means putting ideas into
practice.

全球行銷據點 Location & Sales Support

全球170位員工
170 Employees Worldwide



- 總公司位於台灣
- Headquartered in Taiwan

- 區域辦公室: 中國/日本
- Regional offices: China / Japan



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問與答 Q&A

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THANK YOU

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